

Quote #:	273	Order Type:	Standard US
Expires:	29-Jul-2021	Date:	29-Jun-2021
Prepared By:	Michael F. Hayes	Page:	1
Bill To:	Montgomery County Attn: Accounts Payable  County Annex Building 20 Park St. Fonda, NY 21068	Ship To:	Montgomery County Employee Benefits Office PO Box 1500 20 Park St., Room 105 Fonda, NY 21068
Attention:	Accounts Payable	Contact:	Nicole Yaggle
		Email:	<a href="mailto:nyaggle@co.montgomery.ny.us">nyaggle@co.montgomery.ny.us</a>
Payment Terms:	Net 30 Days	FOB:	Shipping Point
		Freight Term	Prepay & Add

### SOFTWARE

Item	License/Qty	Unit Price	Total Price
Kronos Workforce HR	500	68.25	34,125.00
Kronos Workforce Payroll	500	68.25	34,125.00
Kronos Workforce HR/Payroll Self Service	500	36.00	18,000.00
<b>Total Price</b>			<b>\$86,250.00</b>

### HARDWARE

Item	Qty	Unit Price	Total Price
<b>Total Price</b>			<b>\$0.00</b>

### PROFESSIONAL SERVICES

Item	Hours	Price/Hr	Total Price
Services for Installation, Testing, and Training	320	187.50	60,000.00
<b>Total Price</b>			<b>\$60,000.00</b>

### SUPPORT SERVICES


Item	Duration		Total Price
Annual Maintenance on the Above Software			18,975.00
<b>Total Price</b>			<b>\$18,975.00</b>

### QUOTE SUMMARY

Description		
Software	Subtotal	86,250.00
Professional Services	Subtotal	60,000.00
Support Services	Subtotal	18,975.00
<b>Grand Total</b>		<b>\$165,225.00</b>

**\*Please note:** In the event that the customer prefers a lease to buy agreement, MM Hayes can offer a **3-year lease to buy** option for the net sum total of **\$6,274.00** per month to include software, hardware, professional services and first three years' maintenance. At the conclusion of the **36 months** Montgomery County Personnel will own all software and hardware and will only be responsible for annual maintenance going forward.

M.M. HAYES COMPANY, INCORPORATED

BY: 

NAME: Michael F. Hayes

TITLE: Principal

DATE: June 29, 2021

MONTGOMERY COUNTY PERSONNEL

BY: \_\_\_\_\_

NAME: \_\_\_\_\_

TITLE: \_\_\_\_\_

DATE: \_\_\_\_\_