

**Exhibit A**

**PROGRAM PRICING TERMS, SERVICES AND FEE SCHEDULE**

Araya is projecting that the overall effective rates for Client during the first year of the contract will be as follows:

**1. RETAIL PHARMACY PROGRAM CLAIMS**

**1.1 Network Reimbursement:**

**Ingredient Cost**

Brand Name Drugs	AWP – 19%
Generic Drugs	AWP – 70%

**Dispensing Fee**

Brand Name Drugs	\$1.50
Generic Drugs	\$1.50

- 1.2. Member Submitted Claims** - The reimbursement terms applicable to Member Submitted Claims under the Retail Pharmacy Program will be the same as the terms set forth in this Section 1, unless otherwise provided in writing by Client to Araya.

**2. MAIL ORDER PHARMACY PROGRAM CLAIMS**

**2.1 Mail Order Reimbursement**

**Mail**

**Ingredient Cost**

Brand Name Drugs	AWP – 25%
Generic Drugs	AWP – 68%

**Dispensing Fee**

Brand Name Drugs	\$0.00
Generic Drugs	\$0.00

**2.2 Specialty Reimbursement**

**Ingredient Cost**

Brand name drugs	AWP – 17%
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**Dispensing Fee**

**\$0.00**

3. REBATE GUARANTEE

3.1 Araya estimates rebates paid to the client as follows

Retail Claims (Rebateable)	\$121.47/Rx
Mail Order Claims (Rebateable)	\$371.37/Rx
Specialty Claims (Rebateable)	\$472.83/Rx

4. ADMINISTRATIVE FEES

4.1 Client will pay to Araya a Base Administrative Fee in the amount of \$0.50 per paid Claim by Araya pursuant to this Agreement. Except where indicated, the following are included in the Base Administrative Services, as applicable.

SERVICE		CHARGE
Claim Adjudication	<ul style="list-style-type: none"> <li>Administration of Client Plan designs</li> <li>Adjudication of claims via the on-line adjudication system for retail and mail order claims</li> <li>Pay pharmacy provider for Paid Claims submitted on behalf of eligible members</li> <li>Provide twelve months on-line Claims history retention (for use in Claims Processing)</li> <li>Coordination of Benefits</li> </ul>	All Included
Retail Pharmacy Network	<ul style="list-style-type: none"> <li>Establish, maintain, credential and contract an adequate panel of participating network pharmacies</li> <li>Development and distribution of communication materials to participating pharmacies regarding the program</li> <li>Toll-free access to Help Desk for eligibility/claims processing assistance</li> <li>Toll-free access to Araya pharmacists to obtain DUR assistance</li> <li>Monitor network pharmacy performance and compliance, including generic substitution rates, formulary program conformance, and DUR intervention conformance through Retail Network Management initiatives and reporting</li> <li>Toll-free telephone access to voice response unit for members to locate network pharmacies in zip code area</li> </ul>	All Included
Mail Order Pharmacy	<ul style="list-style-type: none"> <li>Integrated on line claim adjudication</li> <li>Free home delivery maintenance medication requested by plan members</li> <li>Submission of prescription orders via e-prescribing, internet, fax or phone</li> <li>Access to pharmacist via toll free number</li> <li>Available next day delivery service (at Member's expense)</li> </ul>	All Included

Eligibility	<ul style="list-style-type: none"> <li>• Administration of eligibility submitted via electronic file transfer and secure FTP in a Araya standard format</li> <li>• Regularly scheduled file updates</li> <li>• Araya Welcome Package and ID Cards for new members (two per family).</li> <li>• Replacement cards charged at Araya cost plus postage</li> </ul>	<p>Included, except:</p> <ul style="list-style-type: none"> <li>• Cost + Postage</li> </ul>
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Account Management	<ul style="list-style-type: none"> <li>• Designated Araya Account Team</li> <li>• Clinical and plan consulting, analysis and cost projections</li> <li>• Annual analysis of program utilization and impact of plan design and managed care interventions</li> </ul>	All Included
Customer Service	<ul style="list-style-type: none"> <li>• 24 hour / 7 days a week toll-free telephone access to customer service representatives (CSRs) and clinical support pharmacists for members</li> </ul>	All Included
Member Portal	<ul style="list-style-type: none"> <li>• Member Web Access <ul style="list-style-type: none"> <li>• View utilization history</li> <li>• Drug formulary look-up</li> <li>• Drug information</li> <li>• Pharmacy look-up</li> </ul> </li> </ul>	All Included
ID Cards	<ul style="list-style-type: none"> <li>• Additional Member/Participant ID Cards – Replacements (Note: Initial ID Cards are included in the financial offer. However, postage, shipping &amp; handling for initial ID Cards is not.)</li> </ul>	\$1.50/Card + Postage shipping handling
Reporting	<ul style="list-style-type: none"> <li>• Detailed Statement four times per month</li> <li>• Quarterly Executive Summary</li> <li>• Initiative impact analysis</li> <li>• Premium equivalent reporting</li> <li>• Data files supporting client Quality Assurance and Disease Management initiatives that can be provided from data collected through the adjudication process</li> <li>• Custom reporting quoted at time of request</li> <li>• Access to On lien reporting tool nFom</li> <li>• Provide monthly data file to rebate aggregator</li> </ul>	All Included
Prior Authorization	<ul style="list-style-type: none"> <li>• Administrative authorizations</li> <li>• Clinical authorization requiring pharmacist review</li> </ul>	Included, except: <ul style="list-style-type: none"> <li>• \$50 per request</li> </ul>
Medication Therapy management	<ul style="list-style-type: none"> <li>• Client utilization review</li> <li>• Patient identification</li> <li>• Therapy review</li> <li>• Prescriber intervention</li> <li>• Recommendation acceptance measurement</li> <li>• Savings Analysis</li> </ul>	\$1.50 PMPM
Specific and Aggregate stop loss reporting	<ul style="list-style-type: none"> <li>• Identification of high cost claimant</li> <li>• Coordination of data with stop loss carrier</li> </ul>	\$1.50 PEPM

Client specific network Management	<ul style="list-style-type: none"> <li>• Implementation and management of adjudication system rules that incentivize use of client specific provider network.</li> <li>• Load and QA of exception override files</li> <li>• Employee support for question regarding client specific network copays and formulary.</li> <li>• Incorporation of Client Specific Network utilization data into Matrix quarterly and annual summary reports</li> <li>• Cost saving impact analysis of Client Specific Network</li> </ul>	\$1.61 PEPM
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IN WITNESS WHEREOF, the parties hereto have executed this Schedule as of the date hereof.

Matrix Quality Care, Inc., d/b/a Araya

By: \_\_\_\_\_

Patrick McLaughlin  
President

Date: \_\_\_\_\_

Client: \_\_\_\_\_

By: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_