

Prepared for: Diana Schwartz, Montgomery County

*Revision #2*

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2020 F-350 4x4 SD Regular Cab 8' box 142" WB SRW XL (F3B)

Price Level: 40

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### **Client Proposal**

Prepared by:

Steven Bolan

Office: 315-797-1520

Quote ID: mont

Date: 06/04/2020



steve bolan | 5712 horatio st, utica, ny, 13502

Office: 315-797-1520 | Fax: 315-797-2649

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## As Configured Vehicle

Code	Description	MSRP
<b>Base Vehicle</b>		
F3B	Base Vehicle Price (F3B)	\$38,350.00
<b>Packages</b>		
610A	Order Code 610A <i>Includes:</i> - Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel - Transmission: TorqShift 10-Speed Automatic Includes SelectShift and selectable drive modes: normal, tow/haul, eco, deep sand/snow and slippery. - 3.73 Axle Ratio - GVWR: 10,400 lb Payload Package - Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornaments. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers. - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.	N/C
<b>Powertrain</b>		
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel	Included
44G	Transmission: TorqShift 10-Speed Automatic <i>Includes SelectShift and selectable drive modes: normal, tow/haul, eco, deep sand/snow and slippery.</i>	Included
X37	3.73 Axle Ratio	Included
STDGV	GVWR: 10,400 lb Payload Package	Included
<b>Wheels &amp; Tires</b>		
TBM	Tires: LT245/75Rx17E BSW A/T (4) <i>Spare may not be the same as road tire.</i>	\$165.00
64A	Wheels: 17" Argent Painted Steel <i>Includes painted hub covers/center ornaments.</i>	Included
<b>Seats &amp; Seat Trim</b>		
A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	Included
<b>Other Options</b>		

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

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## As Configured Vehicle (cont'd)

Code	Description	MSRP
142WB	142" Wheelbase	STD
PAINT	Monotone Paint Application	STD
90L	Power Equipment Group <i>Deletes passenger-side lock cylinder. Includes upgraded door trim panel.</i> <i>Includes:</i> <ul style="list-style-type: none"><li>- Accessory Delay</li><li>- Trailer Tow Mirrors w/Power Heated Glass</li><li>- Includes power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators.</li><li>- Advanced Security Pack</li><li>- Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors.</li><li>- Power Locks</li><li>- Power Tailgate Lock</li><li>- Power Front Seat Windows</li><li>- Includes 1-touch up/down driver/passenger window.</li><li>- Remote Keyless Entry</li></ul>	\$915.00
473	Snow Plow Prep Package  Requires Extra Extra Heavy-Duty Alternator (67E) when ordered with Upfitter Switches (66S) and 110V/400W Outlet (43C).  <i>Includes computer selected springs for snowplow application. NOTE 1: Restrictions apply; see Supplemental Reference or Body Builders Layout Book for details. NOTE 2: May result in deterioration of ride quality when vehicle is not equipped with snowplow.</i>	\$250.00
41H	Engine Block Heater	\$100.00
86M	Dual 78 AH Battery	\$210.00
67E	240 Amp Alternator	\$85.00
52B	Trailer Brake Controller <i>Verified to be compatible with select electric over hydraulic brakes. Includes smart trailer tow connector.</i>	\$270.00
18B	Platform Running Boards	\$320.00
66S	Upfitter Switches (6)  Requires Extra Extra Heavy-Duty Alternator (67E) when ordered with 110V/400W Outlet (43C) and Snow Plow Pkg. (473) or Snow Plow/Camper Pkg. (47B).  <i>Located in overhead console.</i>	\$165.00
587	Radio: AM/FM Stereo w/MP3 Player  <i>Includes 4 speakers.</i> <i>Includes:</i> <ul style="list-style-type: none"><li>- SYNC Communications &amp; Entertainment System</li><li>- Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.</li></ul>	Included

## Fleet Options

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### As Configured Vehicle (cont'd)

Code	Description	MSRP
525	Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code.	\$235.00
<b>Emissions</b>		
425	50-State Emissions System	STD
<b>Interior Colors</b>		
AS_01	Medium Earth Gray	N/C
<b>Primary Colors</b>		
PQ_01	Race Red	N/C
<b>Upfit Options</b>		
Insert	8' Dump Insert <i>Buyers 8' Steel Dumping Insert . powder coated black. Cab shield, power up and down, with board pockets</i>	\$3,675.00
Fisher	Fisher 8'6" V Plow <i>Fisher 8'6" XV2 Plow Yellow, rubber deflector and shoes</i>	\$6,600.00
SUBTOTAL		\$51,340.00
Destination Charge		\$1,695.00
TOTAL		\$53,035.00

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## Pricing Summary - Single Vehicle

		MSRP
<i>Vehicle Pricing</i>		
Base Vehicle Price		\$38,350.00
Options & Colors		\$2,715.00
Upfitting		\$10,275.00
Destination Charge		\$1,695.00
<b>Subtotal</b>		<b>\$53,035.00</b>
<i>Pre-Tax Adjustments</i>		
<b>Code</b>	<b>Description</b>	
Trade	2008 Ford F350	-\$6,500.00
1FTVWF31518ED80498		
<b>Subtotal</b>		<b>\$46,535.00</b>
<i>Discount Adjustments</i>		
Discount		-\$11,506.00
<b>Total</b>		<b>\$35,029.00</b>

Customer Signature

Acceptance Date

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