

EXHIBIT A

Meal Price Scale

Montgomery County Sheriff's Department

3/1/19 through 2/29/20

<u>Inmate Meals Served</u>	<u>Price per Meal</u>
90 – 110	\$ 1.348
111 – 121	\$ 1.312
122 – 132	\$ 1.219
133 – 143	\$ 1.181
144 – 154	\$ 1.164
155 – 165	\$ 1.131
166 – 176	\$ 1.127
177 – 187	\$ 1.122
188 – 198	\$ 1.122

APPENDIX A

**Pricing Sheet
Food Service Management
Montgomery County Correctional Facility**

Proposal – Cost per Meal

Number of Inmate / Staff Meals Served Per Day	Cost Per Meal to Montgomery County
90 - 110	Please see attached scale on page 110
111 -121	Please see attached scale on page 110
122 -132	Please see attached scale on page 110
133 - 143	Please see attached scale on page 110
154 - 165	Please see attached scale on page 110
166- 176	Please see attached scale on page 110
177- 187	Please see attached scale on page 110
188-198	Please see attached scale on page 110

Company

Trinity Services Group, Inc.

Signature



Date

March 13, 2020

Type Name and Title

David M. Miller, Chief Operating Officer



Provide pricing for a 36-month period from signing of contract

This is an estimate based on an average CPI increase (2.5%). The Consumer Price Increase (CPI - Food Away from Home) is established by the federal government and fluctuates based on the prevailing economy. As such, the actual CPI could be lower or higher each year.

			2020	2021	2022
	<	40	TBN	TBN	TBN
40	-	49	\$ 1.910	\$ 1.960	\$ 2.000
50	-	59	\$ 1.730	\$ 1.770	\$ 1.840
60	-	69	\$ 1.620	\$ 1.660	\$ 1.700
70	-	79	\$ 1.530	\$ 1.570	\$ 1.610
80	-	89	\$ 1.480	\$ 1.520	\$ 1.560
90	-	99	\$ 1.440	\$ 1.480	\$ 1.520
100	-	109	\$ 1.405	\$ 1.440	\$ 1.480
110	-	119	\$ 1.375	\$ 1.410	\$ 1.450
120	-	129	\$ 1.350	\$ 1.380	\$ 1.420
130	+		\$ 1.330	\$ 1.360	\$ 1.400

Negotiated annual price increases based upon the CPI Food Away From Home Index will be acceptable. Price increases should be negotiated starting 90 days prior to the end of the initial 12-month contract period.

Annual price increases will be based upon the CPI-Food Away From Home Index and will be negotiated at least 90 days in advance of implementation.



Submit a cost proposal for the services described above in Section 5, Scope of Services and on the Proposal Forms included herein.

Trinity has provided our cost proposal based on the Scope of Services and included them on the proposal forms.

Detail the fee structure for the Proposal. Provide hourly rates and reimbursable costs.

All fees and costs to the County are included in the scale pricing provided in this proposal.

Provide any other relevant information that will assist the County in evaluating your proposal.

The price proposal submitted with Trinity's bid response is predicated on an average daily population per the RFP specification. However, as you know the enactment of the New York State Bail Reform Act on January 1, 2020 resulted in dramatic population changes in all county jails, including Montgomery County. A review of New York State Commission of Corrections' population statistics revealed that Montgomery County's jail population declined by 33% population over the past 12 months, with an average daily population closer to 75 in January and February of 2020.

That said, the RFP's Appendix A Price Sheet did not allow vendors to give the county accurate pricing based on their current population. Therefore, Trinity developed the scale shown below. This scale more accurately represents your current population and potential increases/decrease.

Sliding Scale has been provided on the following page.