

SIGN CONTRACTS

THANK YOU FOR YOUR BUSINESS!
MONTGOMERY COUNTY PURCHASING DEPARTMENT P.O.
BOX 1500, COUNTY ANNEX BUILDING FONDA, NEW YORK
12068-1500 (518) 853-3351

GENERAL INFORMATION AND INSTRUCTIONS TO BIDDERS

This proposal is signed by the bidder with full knowledge and acceptance of all of the provisions of these instructions, the proposal, item specifications, and signifies that he can furnish the materials, equipment, and/or services required satisfactorily in complete compliance with the specifications.

A properly executed non-collusive bidding certificate must be submitted with each bid.

The proposal must be made out in the corporate or other name of the bidder and must be fully and properly executed by an authorized person.

Bids must be submitted on provided forms only and placed in a sealed envelope addressed to the Purchasing Agent clearly marked with the bid number and name and the date and time of the bid opening. The proposal form as issued shall be completely filled in and shall be typed or clearly written in ink. No bid will be accepted which contains any changes, additions, omissions or erasures, unless otherwise stated.

Bids received later than the time and date specified will not be considered.

Amendments or withdrawals of bids received later than the date and time of the bid opening will not be considered

All bids must be accompanied by a certified check payable to the Montgomery County Treasurer or a surety bid bond executed in due and acceptable form in the amount of five percent (5%) of the amount of the bid to be held by the Board of Supervisors until provisions of the bid are complied with. Security deposits of unsuccessful bidders will be held until an award has been made by the Board of Supervisors.

Purchases by Montgomery County are not subject to any Federal, State, or Municipal sales, excise or transportation taxes.

Price quoted shall be net and shall include all transportation and delivery costs to the point of delivery indicated in the specifications. The successful bidder shall be responsible for delivery of items in good condition at point of destination.

Awards will be made to the lowest responsible bidder as will best promote the public interest, taking into consideration the reliability of the bidder, the quality of materials or equipment to be furnished, their conformity with the specifications, the purpose for which required, and the terms of delivery.

11. No contract resulting from this bid shall, either in whole or in part, be assigned, transferred, conveyed, sublet, or otherwise disposed of to any other person, company, or corporation unless prior approval is obtained in writing from the County.
12. Bidder must submit with bid the manufacturer's name, detailed specifications and all necessary data on the item(s) he proposes to furnish. Any deviation from specifications must be explained in detail.
13. Bidder must be an established business enterprise and must satisfactorily prove to the Purchasing Agent upon request that he has adequate facilities to perform all requirements in the event of an award.
14. The successful bidder guarantees that the item(s) delivered are standard new, of latest model and in current production unless otherwise specified; that they are as represented in his proposal; that no attachment or part has been substituted or applied contrary to manufacturer's recommendations or standard practice. Every unit delivered must be guaranteed against faulty material and workmanship for a period of one year from date of delivery. If, during this period such faults develop, the successful bidder agrees to replace the part or unit affected without cost to the County. All electrical items must be approved by Underwriter's Laboratories, Inc. All products provided must meet the provisions of the Occupational Safety and Health Act.
15. In all specifications, the words "or equal" are understood after each item giving a manufacturer's name, model, or trade designation. The decision of the County as to whether an alternate is, in fact, "equal" shall be final.
16. All hazardous chemicals received by Montgomery County **MUST** be accompanied by a Material Safety Data Sheet (MSDS) and all hazardous chemical containers **MUST** be labeled with the

identity of the hazardous chemical(s), appropriate hazard warnings, and the name and address of the chemical manufacturer, importer, or other responsible party.

17. The County reserves the right to reject any or all bids. Also reserved is the right to waive any qualifications, irregularities, or omissions if the best interests of the County will be served.

SPECIFICATION 09-MWM-I

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Microwave Radio Maintenance

SECTION 2 - TECHNICAL SPECIFICATION A -

General Intent

Maintenance and repair services shall be defined as and will encompass all repair and required maintenance of the Alcatel/Lucent Digital microwave system, its component parts, coax and antennas. The specification and subsequent contract shall cover all sites that are equipped with the county's Alcatel/Lucent Digital microwave system and associated antenna systems.

B- Contractor Technical Qualifications

The contractor shall have the following qualifications:

- The contractor shall have at least one (1) Alcatel certified Level 3 technician with at least two (2) Alcatel Certified level 2 technician employed at all times during the period of the contract.
- The contractor shall hold a FCC General Radiotelephone Operators License (GROL).
- The contractor shall be supported by Alcatel's Customer Support Assistance Center (CTAC) and repair services in Plano, TX.
- Montgomery County will require evidence of compliance with Alcatel/Lucent digital microwave technician certification by providing the certifications for all level 3 and level 2 technicians. • The contractor's field service engineers/staff will be on-call on a 24x7x365 days per year basis.

C - Response Time

The response times shall be 2 hours for an emergency condition or 24 hours for a non-emergency condition, from initial page to arrival on site. An emergency condition is defined as a situation where traffic is affected or could be affected should the condition be allowed to remain. Either condition shall be cleared by temporary or permanent means within 8 hours after arrival on site or temporary repairs shall be made permanent within 24 hours.

All outages shall be responded to and worked on until the problem has been resolved and/acknowledgement of another vendor's responsibility has been established.

D - Spare Parts Inventory

The contractor shall be responsible for microwave system parts that have been taken out of service due to a repair issue and returned to Alcatel/Lucent for repair or replacement. The contractor shall manage the county's spare parts inventory and keep the county informed as to the status and availability of critical spare parts.

Maintenance and Repair of a 6 GHz. Digital Microwave System

GENERAL

Montgomery County seeks proposals from qualified radio maintenance contractors for services related to the maintenance and up keep of the county's 6 GHz. digital microwave radio system.

The sites/items are covered by this bid specification:

- * Alcatel/Lucent MDR-800 digital microwave system at the following locations:
- * 911 Center
- * Amsterdam Memorial Hospital
- * Bleecker Mountain (Fulton County)
- * Oak Ridge
- * Latimer Hill
- * Glen (Reynolds Rd)
- * Sanders Road
- * WMAC (Siebers Lane)

Associated power supplies, MUXs
Elliptical hard line (Coax) and dishes

Preventive maintenance checks
Spare parts inventory control
Emergency response to outages
T-1 MUX'S as utilized.

Bids will be accepted until 1:00 a.m. December 3, 2012 at:

Park Street, PO Box 1500, Annex Building Fonda,
New York 12068

General questions regarding this bid specification should be directed to Scott Surento, Purchasing Buyer, at (518) 853-3351. Questions related to the technical aspects of this project should be directed to Adam Schwabrow, Director of Emergency Management at (5 1 8) 853-4011.

The successful bidder shall provide Montgomery County with all the appropriate services to provide the county with proper services to maintain the microwave system per the manufacturer's specifications and recommendations.

B Vendor Qualifications

Montgomery County will only entertain proposals from qualified and certified Alcatel microwave radio repair vendors

The contractor must have been in business for a period of at least five (5) years.

The contractor's primary business focus must be for the repair and maintenance of radio microwave systems.

E - Trouble Report System

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S

A trouble reporting system will be put into effect by contractor for documenting all maintenance repair actions. A copy of all trouble tickets will be provided to the County and a Master file maintained by the contractor and Alcatel.

F - All outages shall be responded to and worked on until the problem has been resolved and/or acknowledgement of another vendor's responsibility has been established.

Routine Maintenance

Routine maintenance and general activities may be performed during the normal work hours and will include the following:

- a) Weekly preventive maintenance checks of all radio and multiplex systems to monitor specific parameters such as AGC levels, errors and alarms, etc. This will be accomplished using the dial-in feature of the Monitoring system.
- b) Monthly Checks of all sites shall be performed and include but not limited to; ground based visual inspection of outside plant items, battery, rectifier, radio, multiplexer equipment, equipment and external alarms. Support equipment inspection and test where applicable.
- c) Annual Checks shall consist of all FCC and Manufacturers recommendations.
- d) Attachment A through D represent sample reports that will be required by Montgomery County.
- e) Up-scopes under this contract will only be for new additional equipment

G - New or Additional Sites

Montgomery County anticipates bringing new sites on-line in addition to those mentioned in the bid specification. These sites will be, as much as possible, the same as the 911 Center site with regard to equipment configuration. Those sites will be on fact01Y warranty for a period of one year and upon expiration of the factory warranty be incorporated into the coverage provided by this bid specification.

The additional sites shall be:

Emergency Operations Center - Fonda, New York

The county is asking each vendor to quote a price for each additional site as it is brought on line and integrated into the network (see proposal page).

Microwave Radio Maintenance

H-Term

The term of the microwave maintenance contract provide for by these specifications shall be for a period of two years with an option to renew the contract for an additional three years upon mutual agreement by both parties.

PROPOSAL

RS Telecom Inc agrees to furnish microwave radio maintenance to Montgomery County, as called for in specification 09-MWM-I.

FIRST YEAR TOTAL BID PRICE.... \$34, 000.00

SECOND YEAR TOTAL BID PRICE..... \$34, 000.00

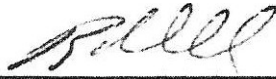
Montgomery County, through its Purchasing Department, reserves the right to reject parts of any or all bids.

Billed yearly Covering 1 January 2013 through 30 December 2013 1 Year
Billed yearly Covering 1 January 2014 through 30 December 2014 2nd Year

Date 1/3/2013SIGNATURE



RS Telecom Inc. agrees to extend contract for 3 years covering 1 January, 2015 through 31 December, 2017 per original agreement.



Date 1/3/2015 SIGNATURE

NAME & TITLE: Robert Cornell President

RS Telecom Inc. agrees to extend contract for 3 years covering 1 January, 2018 through 31 December, 2021 per original agreement.

FIRST YEAR PRICE ...\$34,000.00

SECOND YEAR PRICE ...\$38,000.00

THIRD YEAR PRICE\$38,000.00



Date 1/3/2015 SIGNATURE

NAME & TITLE: Robert Cornell President